

Nonprogressive Diffusion on Social Networks: Approximation and Applications

Yunduan Lin¹ | yunduan_lin@berkeley.edu

¹Civil and Environmental Engineering Department, University of California, Berkeley

Coauthors

Heng Zhang², Renyu Zhang³, Zuo-jun Max Shen⁴

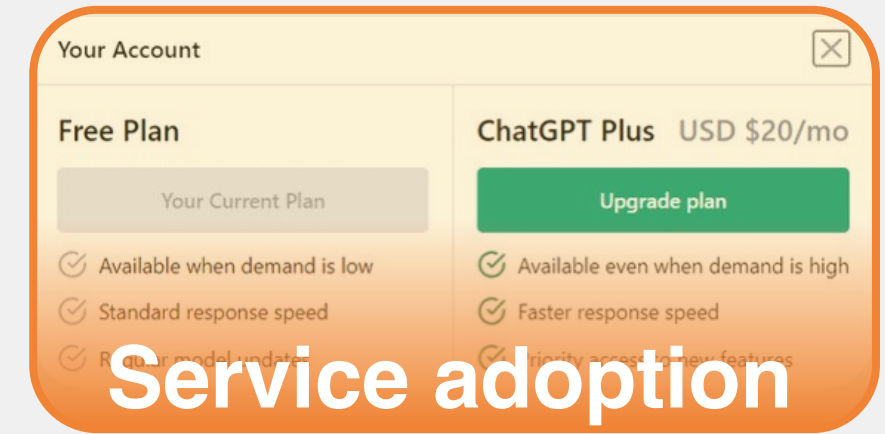
²W. P. Carey School of Business, Arizona State University

³CUHK Business School, The Chinese University of Hong Kong

⁴Industrial Engineering and Operations Research Department, University of California, Berkeley

1. Introduction

Nonprogressive diffusion refers to the scenario that an agent's behavior can be influenced by neighbors, causing transitions between the unadopted and adopted statuses, and vice versa.

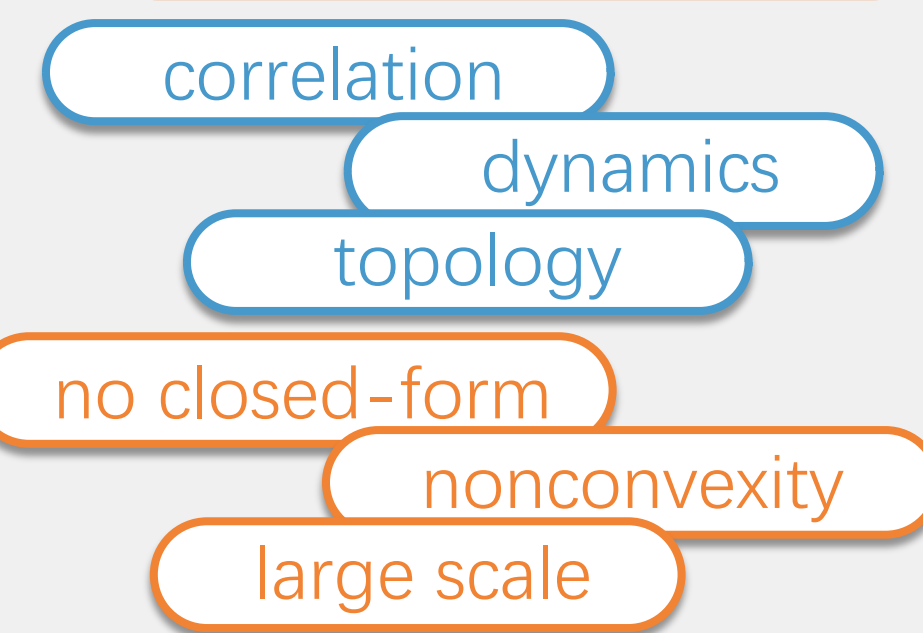


Challenges of nonprogressive diffusion

Evaluation of diffusion influence
e.g., the expected adoption rate for each user.

Decision-making in a social network
e.g., the set of seed users, price of the product.

Research Goal: We aim to provide an approximation scheme for optimization problems associated with nonprogressive diffusion with both **theoretical guarantee** and **runtime efficiency**.



2. Diffusion Model

Arbitrary network topology

Arbitrary intrinsic utility

User set V

Neighbor set $\{N_i\}_{i \in V}$

Fixed preferences $\{v_i\}_{i \in V}$

Not limited to specific structure
(e.g., random graph, regular graph)

Not limited to specific distribution
(e.g., uniform distribution, normal distribution)

Network effect strength among all neighbors

Adoption status of user j at time $t - 1$

$$Y_{i,t} = \mathbb{1}\{u_{i,t} \geq 0\} = \mathbb{1}\left\{v_i + \beta \frac{\sum_{j \in N_i} Y_{j,t-1}}{|N_i|} + \epsilon_{i,t} \geq 0\right\}$$

Intrinsic utility of user i Set of neighbors of user i Random utility with mean zero

$Y_{i,t} = 0$ corresponds to **unadopted**; $Y_{i,t} = 1$ corresponds to **adopted**.

3. Fixed-point Approximation

We propose the **fixed-point approximation** μ^* to approximate the **limiting expected adoption probability** q^* for nonprogressive diffusion.

Limiting expected adoption

$$q^* = \lim_{t \rightarrow \infty} \mathbb{E}[Y_t]$$

$$q_{i,t} = \mathbb{E}_{Y_{t-1}} \left[\Pr \left(\epsilon_{i,t} \geq -v_i - \beta \frac{\sum_{j \in N_i} Y_{j,t-1}}{|N_i|} \right) \right]$$

Fixed-point approximation

$$\mu^* = \lim_{t \rightarrow \infty} \mu_t$$

$$\mu_{i,t} = 1 - F_\epsilon \left(-v_i - \beta \frac{\sum_{j \in N_i} \mu_{j,t-1}}{|N_i|} \right)$$

THEOREM $\| q^* - \mu^* \|_\infty \leq C \sqrt{1/N_{\min}}$

Proof (fixed-point sandwich)

Upper bound fixed-point approximation

$$q_i^* = \lim_{t \rightarrow \infty} \mathbb{E}[Y_{i,t}]$$

$$\mu_i = 1 - F_\epsilon \left(-v_i - \beta \frac{\sum_{j \in N_i} \mu_j}{|N_i|} \right), \forall i \in V$$

Lower bound fixed-point approximation

Step 1 Bound covariance

Topology between $Y_{i,t}$ and $Y_{j,t}$, $\forall i, j \in V$
Time between $Y_{i,t}$ and $Y_{i,t+1}$, $\forall t \geq 0$

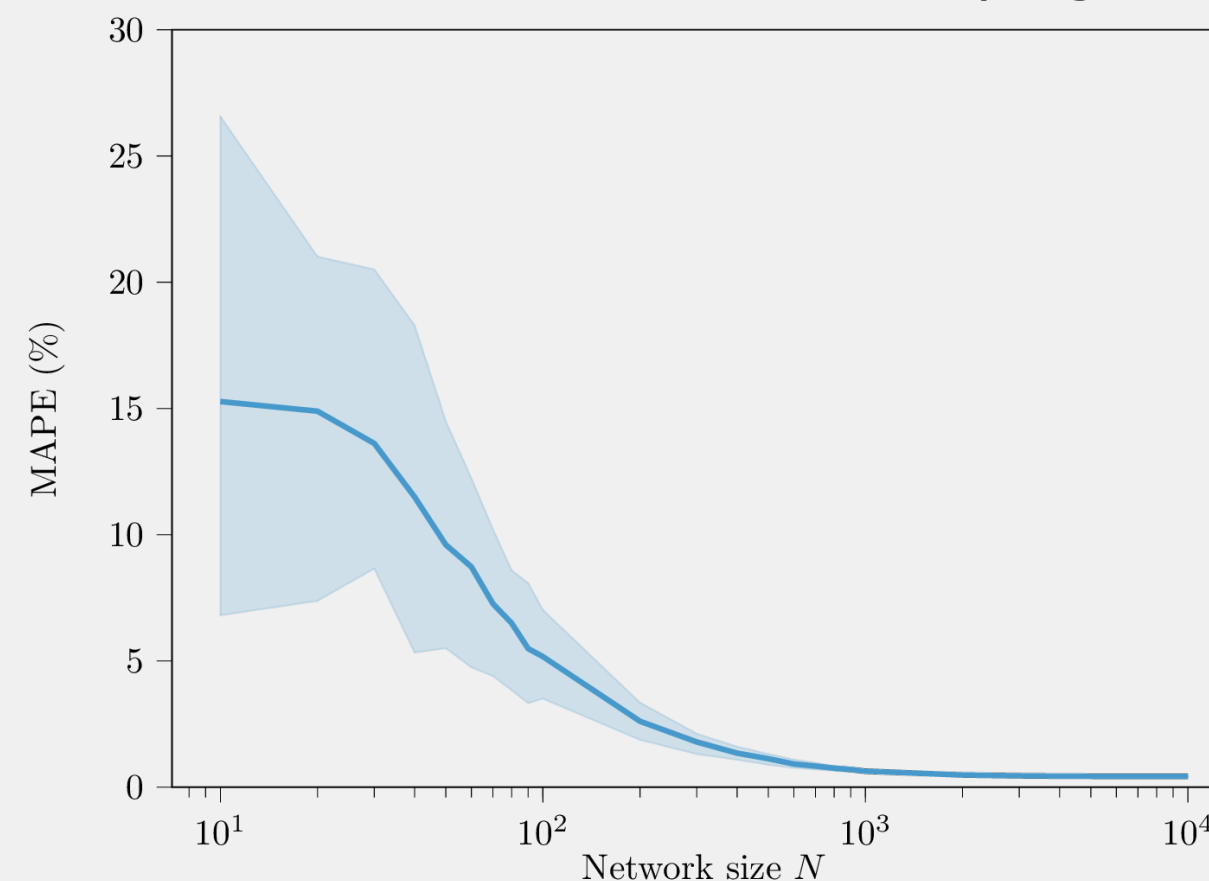
$$\text{cov}(Y_{i,t}, Y_{j,t}) = O(1/N_{\min})$$

Step 2 Bound dynamics

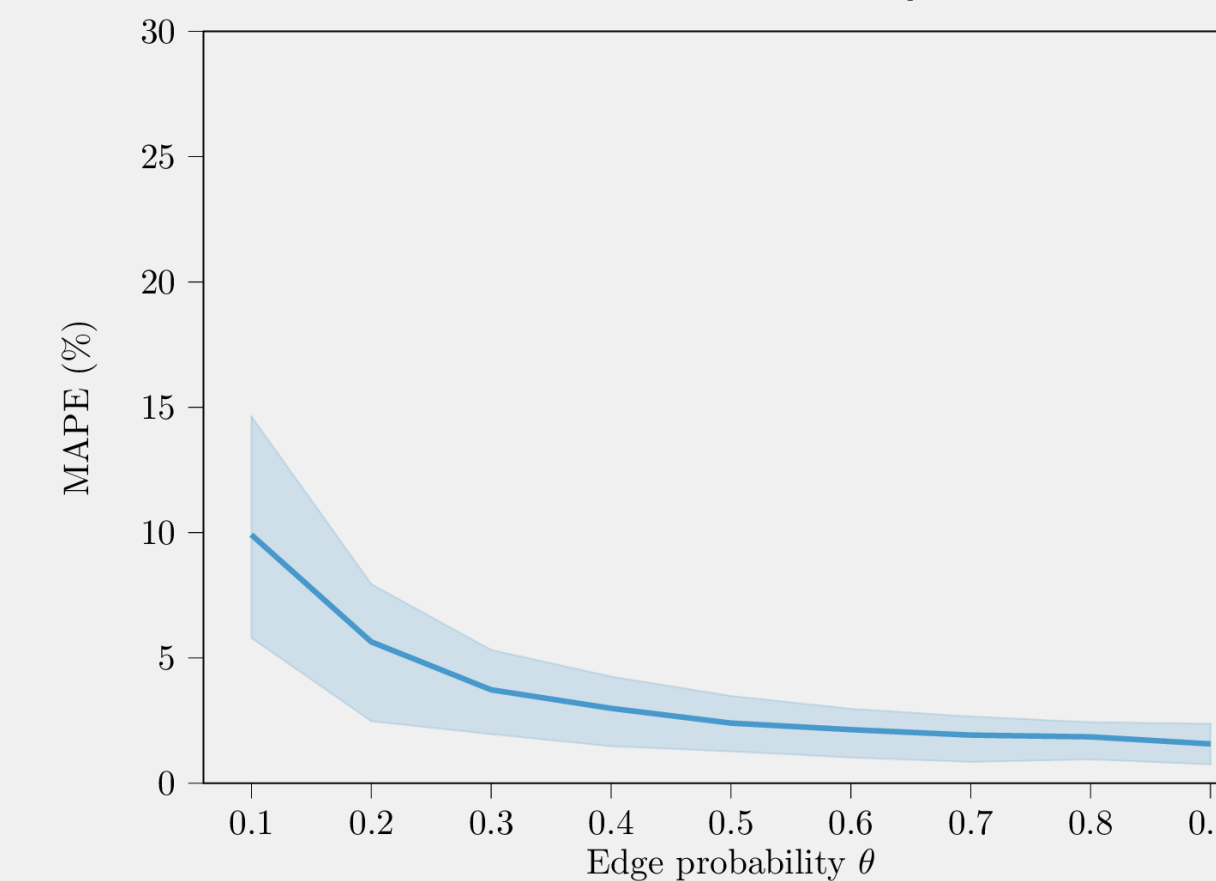
Nonlinearity between $Y_{i,t}$ and $Y_{i,t+1}$, $\forall t \geq 0$

Construct fixed-point approximation by adding (subtracting) a term related to $\text{cov}(Y_{i,t}, Y_{j,t})$.

Smaller approximation error can be achieved when the network is cumbersome to simulate (e.g., large and/or dense network).



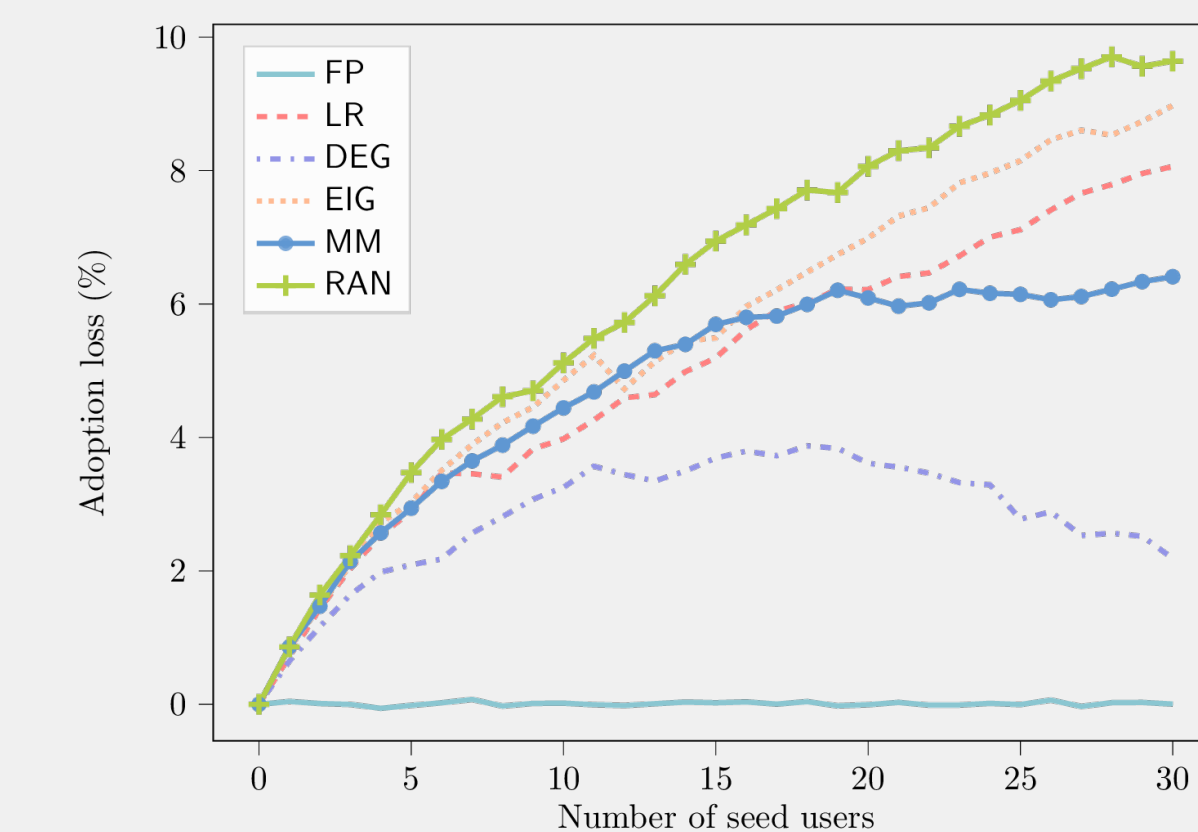
Larger network



denser network

4. Applications

Influence Maximization Problem



Preserve submodularity

Loss is almost 0 for different scenarios and outperforms the benchmarks

- FP: fixed-point approximation
- LR: simulation with low resolution
- DEG: largest degree
- EIG: largest eigenvector centrality
- MM: model misspecification without network
- RAN: random selection

Pricing Problem on a Social Network



Loss is almost 0 for different scenarios and outperforms the benchmark

Gradient method applicable



5. Conclusion

In this study, we focus on nonprogressive diffusion in the social network.

- We build a general **nonprogressive diffusion model** that is agent-based, considers the local network effect, and can be adapted to many utility models.
- We propose a **fixed-point approximation** that can accurately and efficiently approximate the limiting adoption probability for all agents under the diffusion model.
- Based on the approximation, we investigate the conventional optimization problems and achieve an acceleration of **~1,000 times** with only a slight compromise in accuracy.